

SIG Air Handling continues its expansion in Germany

Zaventem, 29 November 2016 – After a series of acquisitions in various European countries, SIG Air Handling has set its sights on the German-language market. Profant Luft-Technik Handels GmbH in Austria was acquired earlier this year, and Trier-based BLH is now joining this group of ventilation specialists as well.

About BLH

BLH (Bauelemente für Lüftungstechnik Hennen GmbH) is a leading manufacturer and distributor of ventilating ducts and special components with around 90 employees. The company is primarily active in Germany and the Belux, where it works for industrial customers who demand the highest technical quality. Its impressive portfolio includes projects such as the NATO headquarters in Brussels, The Squire close to the airport of Frankfurt as well as the head office of the European Central Bank – also in Frankfurt.

SIG Air Handling is always on the lookout for partners who have something to offer that supplements its current products and services. “We want to further profile ourselves as **the supplier of complete solutions for the professional HVAC market in Europe**”, says Lex Hemels, Managing Director of SIG Air Handling. “For this you need specialised partners, as well as a strong geographical distribution and Germany plays a crucial part in this.”

Other factors also play a role in such acquisitions. For example, it is important that each partner has adopted and applies the same values and subscribes to the social commitment of SIG Air Handling. As a group we strive for a **healthy, safe and energy-efficient living and working environment for everyone**, and that can only be achieved if everyone is on the same page.

With the acquisition of BLH, SIG Air Handling is highlighting its **ambitious growth plans** and the group is continuing to work on its unambiguous positioning as a partner in distribution, projects and support services.



BLH (Bauelemente für Lüftungstechnik Hennen GmbH) - Trier

Hermann Hennen - Managing Partner of BLH (left) and Lex Hemels - Managing Director of SIG Air Handling (right).

About SIG Air Handling

SIG Air Handling is a leading supplier of products and systems for heating, ventilation and airconditioning (HVAC). The company operates in 12 European countries and has 100 distribution outlets. SIG Air Handling offers its customers optimal service in the field of distribution. The group also continues to focus on wide-ranging consultancy and project solutions for ventilation in the construction industry. The company embodies top product quality, excellent logistics, technical expertise and a customer-focused, problem-solving approach. SIG Air Handling has a pan-European team, based in Zaventem. Its turnover is approximately 250 million euro and around one thousand people work there. Since May 2016 the company has been an official partner of EFA, the European Federation of Allergy and Airways Diseases Patients' Associations. Together they are striving for better Indoor Air Quality standards.

About SIG plc

SIG plc or Sheffield Insulation Group, founded in 1957, is the European leader in specialised solutions for the construction industry. The group is well-established in its four main product categories of Exteriors, Interiors, Insulation and Air Handling. SIG plc sells and distributes its products and services from 700 distribution outlets spread across 15 countries in Europe and the Middle East. SIG plc is a FTSE 250 company listed on the London Stock Exchange. Its annual turnover is 3.2 billion euro and the company employs approximately 10,000 people.

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